BAZOOKA FARMSTAR

ECS/NEXUS.COM UPGRADE

What is the ECS/Nexus.com Upgrade?

- New website: <u>https://www.farmstar-ecs.com</u>
- New user accounts
- Firmware updates

 On the ECS/Nexus panel BVR device
 And PowerVision display
- Prefer new panels to be .COM
- Launching first through dealers, Spring release to everyone



Why Upgrade?

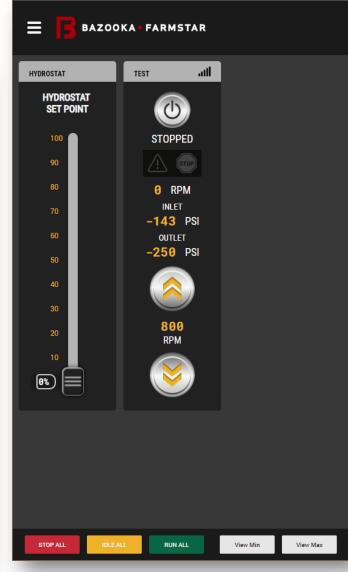
- Completely new, modern website at <u>https://www.farmstar-ecs.com</u>
- Better visualization of the pumps
- Better device management
- New job and crew tools
- Self-management of user credentials
- Better bug fixes and feature support
- Free Site Planning Tool for better job planning and communication
- Allows for new pushbutton panel upgrade

New Engine Cards

- Upgraded engine cards for better visual cues
 - Card header turns red to show there is an error
 - Stop sign blinks
- View min and view max buttons
- Valves all & vitals all buttons

As seen on the right, the user can minimize engine cards to fit more units on a tablet, even in portrait view.







Engine running

ENGINE STATE BASED ON CARD COLOR

Engine warnings present

Emergency stop

Engine

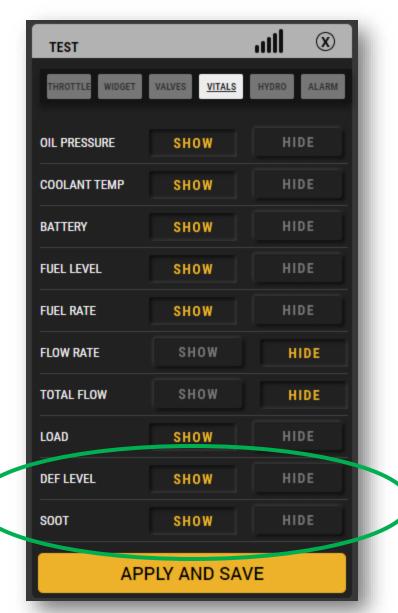
stopped

BAZOOKA - FARMSTAR all 🗞 CAT C9 MAIN CAT C9 MAIN - HYDROSTAT HYDROSTAT SET POINT MANUAL (\bigcirc) SPEED CURRENT 0% STOPPED 8 RPM HYDROSTAT PRESSURES LINE 2 LINE 1 31 PSI 24 PSI OUTLET INLET OUICKSET INLET PSI 9 PSI 8 PSI 15 PST 10 5 PST VITALS FLOW RATE: 🕴 GPM COOLANT TEMP 171 TOTAL FLOW (GAL) VDC BATTER 26.7 A FUEL LEVE 900 Ø GPH FUEL RATE PIT DEPTH (ft) I OAD 0.0 DEF LEVEL **8**\$ SOOT **RUN ALL** STOP ALL





Tier Four Dashboard

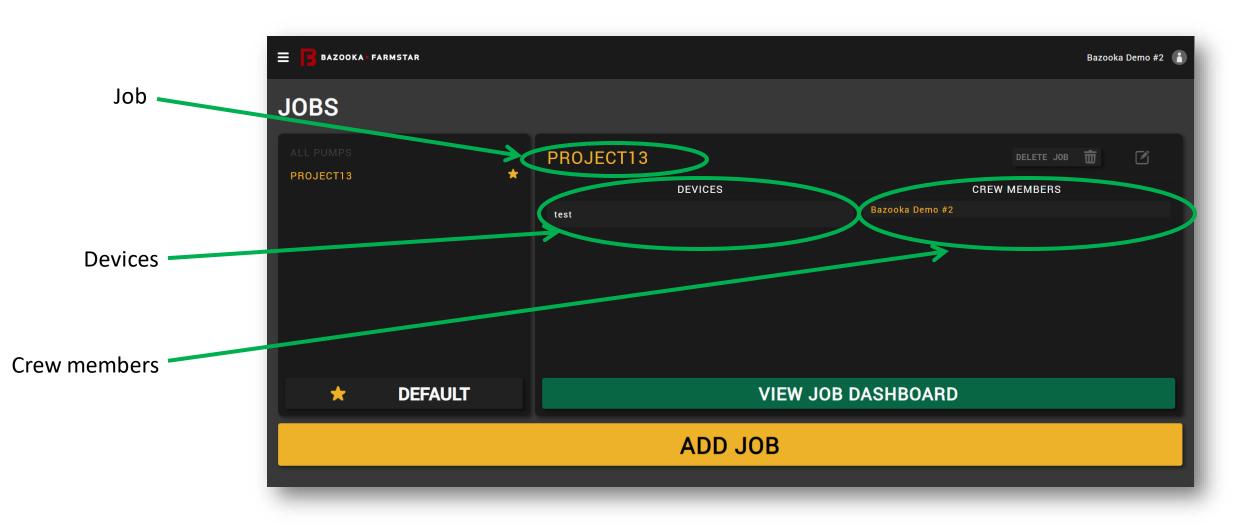


The new .com site has readings on engine cards for DEF level and Soot percentage



New Jobs Feature

- Create a unique dashboard for multiple jobs
- Each job can contain specific devices on the dashboard
- Each job can be viewed by specific crew members



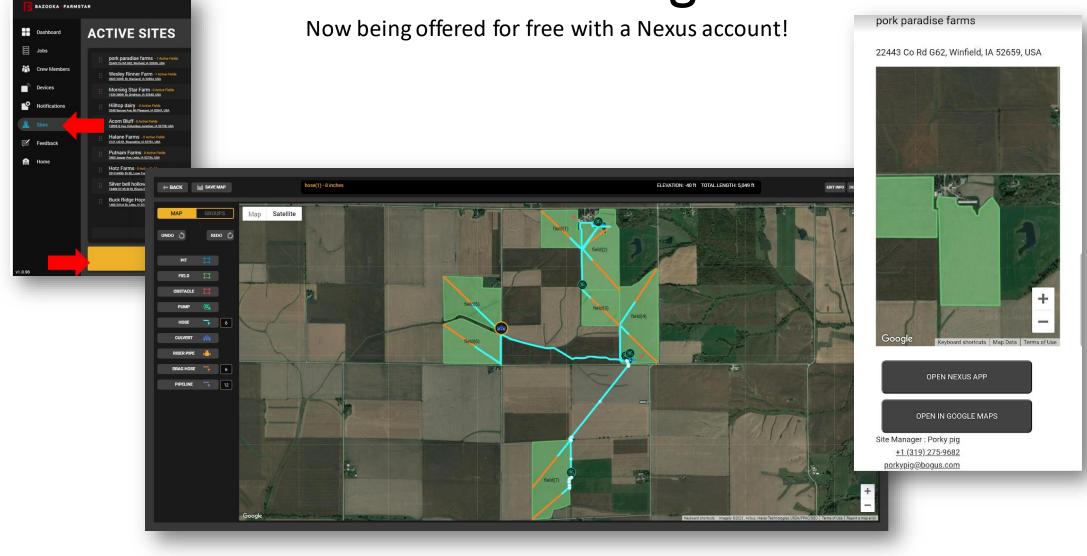
Keypad Upgrade

- Latest software on .Com platform can support additional hardware
- Keypads to be used as Hotkeys for specific functions
- Large accessible buttons that are apparent as to what they control (visual indicators on each) and the state that they are in based on color
 - Green = Open gate or throttle up
 - Red = Closed gate or throttle down
 - Blinking yellow = gate In-between
 - Light Blue = lights ready
 - Dark Blue = lights on

70-3010 Nexus 2 Keypad Kit List price \$1407



Site Planning



How Do You Upgrade?

- New software on the PowerVision display, provided by USB flash drive.
- New software on the internal BVR, provided by swapping BVRs with Bazooka.
- New account on new website, Bazooka can send the invite directly to the customer email address.

Four ways to get this done:

- 1. Customer Self Service
- 2. Dealer
- 3. Tyson visit
- 4. Bazooka On-Site

Update Option #1: Self Service

- 1. Customer gets put on the waiting list if there's large demand.
- 2. We ship the kit to the customer.
- 3. Tyson sends an email for them to create their account.
- 4. Customer follows the instructions:
 - 1. Copies old engine settings.
 - 2. Uses flash drive to load new software.
 - 3. Replaces the BVR and 3 wires.
 - 4. Re-enters the old engine settings.
 - 5. Tests, possibly calls Tyson to help.
- 5. Customer ships the old BVR back to us. (BVR can be reprogrammed and recycled for another customer.)
- 6. Customer might be able to install keypad upgrade on their own.

No cost to the customer.

We will handle this as an RMA, customer has 30 days to return the old BVR for credit, otherwise they will be charged (List price \$1038).



Nexus 2 Dashboard Upgrade 70-3140

70-3019 Nexus 2 BVR module 70-1708 USB thumb drive Printed Instructions

Update Option #2: Dealer

- 1. We ship multiple BVR's to the dealer.
- 2. Tyson still has to send an email for the customer to create their account.
- 3. Dealer follows the instructions.
- 4. Tests, possibly calls Tyson to help.
- 5. Dealer ships the old BVR back to us. (BVR can be reprogrammed and recycled for another customer.)
- 6. Dealer can stock and sell and install keypads as well.

No cost to the dealer. Dealer can charge customer for time doing the install.

We will handle this as an RMA, dealer has 30 days to return the old BVR(s) for credit, otherwise dealer will be charged (List price \$1038).



Nexus 2 Dashboard Upgrade 70-3140

70-3019 Nexus 2 BVR module 70-1708 USB thumb drive Printed Instructions

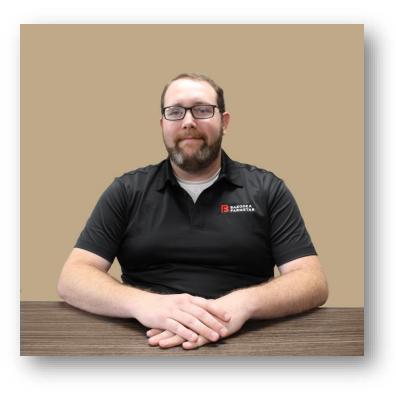
Update Option #3: Tyson Visit

- 1. Tyson schedules a visit with the customer.
- 2. Tyson travels to customer site.
- 3. Tyson does the upgrade, swapping BVRs with some that he brings along.

Last resort- travel expenses and disrupts Tyson's time. May include a charge.

We can wrap this into site visits for troubleshooting or warranty visits.

Use for customer satisfaction.



Update Option #4: Bazooka On-Site

- 1. Customer schedules a time to bring the unit to Washington. Ideally off-season.
- 2. Tyson/Owen/Phil R. does the upgrade.

No cost to the customer.



https://www.farmstar-ecs.com

Username: bazooka-demo

Password: Ask Tyson for the password at: <u>tsmith@bazookafarmstar.com</u>

BAZOOKA • FARMSTAR	
NEXUS Electronic Control System	
Sign In	
Username	
Password Ø	
Sign In	
Trouble Logging In?	
Don't have an account? Request an invite from an existing Nexus account holder E-mail Nexus@bazookafarmstar.com Call customer service at 800-775-7448 	
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Full Feature List:

- Fully cloud driven (AWS) makes site modifications faster and cheaper
- All new website
 - .com domain name
 - Sandwich button to hide toolbar for more screen space
 - Notifications of activity on account (new crew members, new panels, etc)
- New hardware features:
 - Allows user to add physical keypad (hotkeys) on front of panel for easier control
 - No need for a more complex and expensive static IP address SIM card
- Engine cards revamped:
 - Minimized/maximized card view option
 - Valves/Vitals all buttons
 - Engine header changes color based on state of the engine
 - Tier four dashboard ready (includes options for DEF & Soot to be show on card)
 - Control of hydrostat visibility and location either right or left of engine card
 - Unlimited engine controllers on one account (old site is 20 controllers)
 - Valve feedback (when an open/close function is pressed, the button blinks yellow for 8 seconds to show option has been pressed by operator
- All new organization:
 - Create jobs to group engines and crew members to a unique dashboard
 - Add and remove your own engine units to your account using a pairing code
- All new user management:
 - Change your own password
 - Easy sub account setup and delete options
- Site planning tool
 - Track number of farms, fields, equipment used for each site, & stored documents
 - Easy map sharing feature
 - Easy navigation sharing feature